



**m2north**

  
Supplier Collaboration



## Business to Business Solutions for all Industries

M2North has a comprehensive suite of electronic commerce services that cater for all manufacturers, suppliers and retailers, regardless of the size of the company, basket of product or the seasonality of their trading.

Having been involved in designing and supplying end-to-end electronic commerce solutions for a number of years, M2North has accumulated a wealth of experience and knowledge of what is important to both suppliers and retailers in the supply chain cycle. M2North's new generation services and approach alleviates the high cost of trading electronically and simplifies the process, enabling fast and effective roll out to maximise the return on your investment.

### M2North's Electronic Trading Solutions

- Do not use outdated 'mailbox' switching technology
- Do not charge for the number of characters sent or received
- Do not charge for data processing
- Do not require companies to have their own translators

### M2North's Solutions Offer Customers

- The choice to use standards or not
- Financially viable electronic trading services
- Speed to market help maximise your return on investment
- Fully managed, trackable and secure services
- Fully integrated services that require no human intervention

### Fully Integrated Solutions

M2North delivers fully integrated solutions. This ensures that our customers send and receive all electronically traded messages in the format of their choice, and which can seamlessly integrate back into their chosen ERP system. Using M2North's custom developed any-to-any mapping service (xDoc), M2North maps messages from your format to any other format.

Conversions vary from complex SAP IDOCS to basic ERP file layouts and visa versa. Any-to-any mapping enables our customers to minimise their implementations costs by standardising their EDI interface to a single file format. Customers can maximise their EDI reach to trade with any of their trading partners, regardless of the ERP system, file format or EDI standard used by their trading partner. Monthly operating costs also remain low since M2North does not bill for the conversion of each traded document nor for the number of characters per document sent or received.

### Web Collaboration Solutions

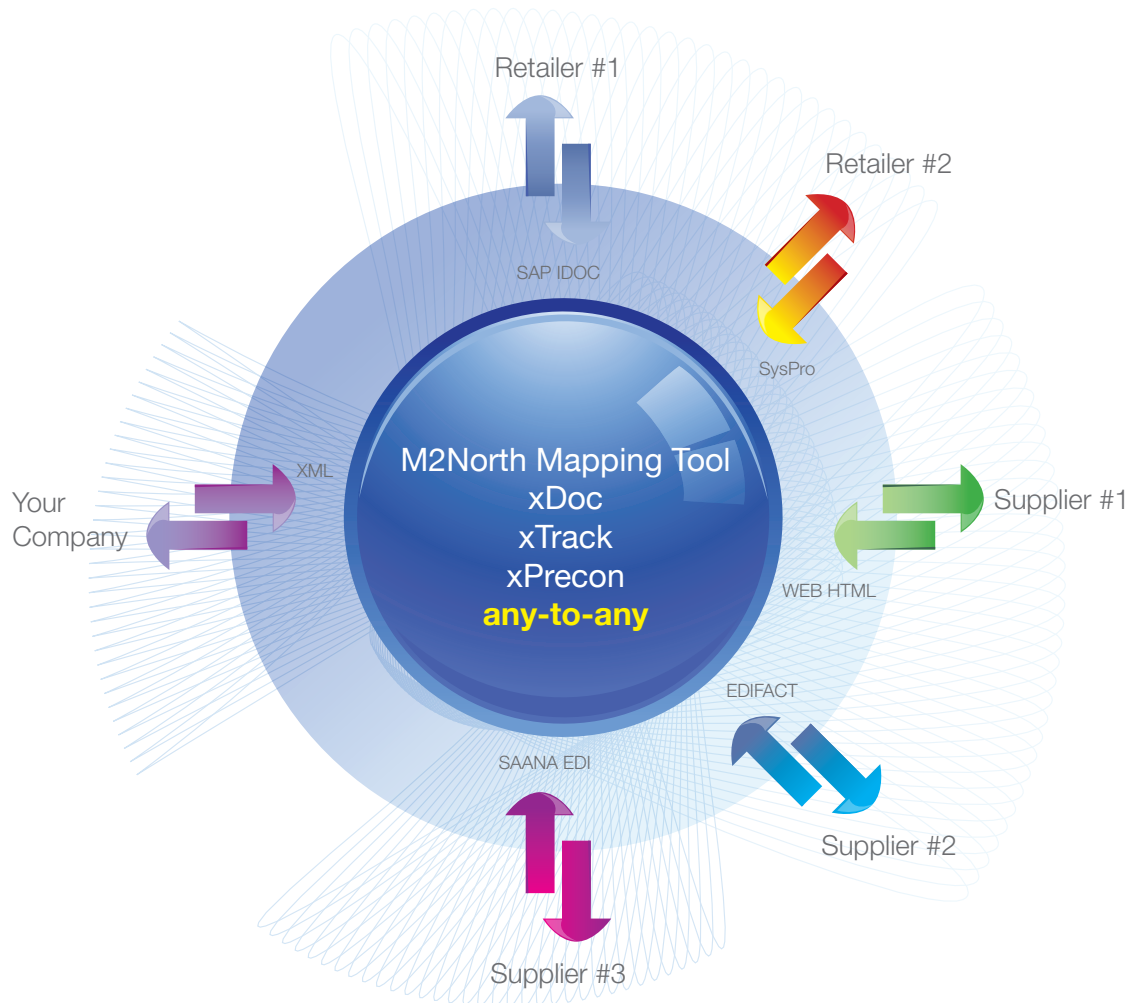
Companies that have a large base of trading partners and cannot afford fully integrated EDI solutions can consolidate their EDI trading through M2North's MBE Web Platform. The platform enables companies to access a web-based trading portal at M2North to send and receive electronically traded messages. The system facilitates the upload and download of electronic data in a format which can be used by the customer in their business. The MBE also facilitates the setup and use of 'Shopping Lists' for easy ordering.



**m2north**



Supplier Collaboration



### Electronic Invoice Distribution

M2North's Electronic Invoice Distribution service allows your company to send its invoices to us electronically, in a single file, and we will do the rest. M2North will deliver the invoices in any of the following formats and will track the delivery thereof to ensure peace of mind:

- System-to-System
- EDI Messages
- Via a web interface
- Via e-mail in PDF or XLS format

Our xTrack tracking system will alert us and you to any messages that have failed or that have not been delivered. Our call centre is on hand to manually follow up on any messages that were not delivered.

### Benefits of partaking in the supplier collaboration initiative:

- System to System E-Commerce solutions
- Solutions priced to suit your business
- Industry standards updated and maintained by M2North
- Single interface for all EDI transactions
- Single file format regardless of what your trading partners use
- Speed to market to maximise your reach and return on investment
- Secure communications with guaranteed delivery
- Message delivery track and trace facilities with automated alerts

### Trading Standards

M2North subscribes to the standards recommended by GSI and GS1, and is actively involved in assisting with the development and acceptance of these standards in the industry.